

## Information Technology Services

North Shore Innovations, Ltd.'s Information Technology Services Team has the knowledge, equipment and resources for a broad range of IT projects.

Our Information Services is the link that connects business and technology.

Information Technology Services are completely customized to your organization's IT needs. Our team can provide an "extra pair of hands" or full IT project planning and implementation.

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*North Shore Innovations, Ltd.*

## Hardware Remarketing Services





### **Applications Installation**

Our applications specialists can provide environmental applications testing, as well as the actual software installations and upgrades.

### **Hardware Deployment**

Our hardware specialists can setup individual systems, or roll out a multi-system deployment.

### **Hardware Remarketing**

Our remarketing specialists provide the opportunity for hardware buyers and sellers to connect.

### **Networking (Novell and NT)**

Our networking specialists can set up anything from a peer-to-peer network, to the design and administration of a multi-user system.

### **Service and Maintenance Support**

Our hardware specialists can set up maintenance plans and service agreements that are customized to meet the specific needs of your organization.

## ***Remarketing Services***

### **What Is Remarketing?**

Just as the automotive market has a huge after-market, so does the computer industry. Equipment is introduced into the remarketing network through several different avenues. These include:

1. Equipment that is coming off-lease
2. Equipment that is coming off-rental
3. Remanufactured equipment
4. Wholesale product from manufacturers
5. Wholesale product from retailers



Much of the equipment is moved through the remarketing channels because it is no longer first generation product. So, in many circumstances, the product is new and still in the original packaging.

### **How Does This Work?**

North Shore Innovations, Ltd. is a service organization. We continually seek ways to provide “an extra pair of hands” for our clients.

With the equipment market continuing to be an incredibly competitive market, NSI helps our clients locate equipment for the **best market price** (for the equipment, shipment and handling) by working with our remarketing network.

Therefore, we have the flexibility of not being a specific manufacturer’s Value Added Reseller.

Instead of marking up the **best market price**, NSI charges for the research time for the equipment. We pass on this **best market price** (for the equipment, shipment and handling) directly to our clients. This research time can be estimated for you prior to our research. Our clients always know exactly how much time that we will need to spend searching for their equipment and therefore the total pricing for the equipment.

